

AHRMA Board Meeting
October 10, 2011 (Third 2011 Board Meeting)
Barber Vintage Motorsports Museum – Leeds, AL

NOTE: Unless indicated otherwise, all votes were unanimous. Items marked with an asterisk () are confidential and should not be discussed outside the Board.*

The meeting was called to order at 8:03am by AHRMA's Chairman of the Board, Dave Janiec.

In attendance were Trustees Kelly Shane, Carl Anderson, Dave Janiec, Fred Guidi, Fred Mork, Rob Poole, Debbie Poole, Matt Hilgenberg, Craig Breckon and Corky Root, Executive Director David Lamberth, and Communications Directors Cathy and Tim Lile. Trustee Bob Goodpaster was not present due to injuries suffered three days earlier at roadrace practice, and no one held his proxy. Trustee Mark Hatten was not present; his proxy was held by Anderson.

AHRMA members in attendance were Fred Willink, Patti Root, Evelyn Peacock and Ed Peacock.

Open session

Minutes approval

The first item of business was the formal approval of the Morgantown, WV, Board meeting minutes. Hilgenberg moved to approve the minutes and Guidi seconded the motion. The vote was 10 to 0 to approve the minutes of the second meeting of 2011, held on August 1. Mork was not present for the vote.

Treasurer's report

Hatten joined the meeting via speaker-phone to review the Treasurer's report. He stated that financially AHRMA is doing very well in light of the weak economy and that Lamberth continued to do an excellent job controlling costs and managing the organization's cash flow. Having reviewed the 2011 roadracing expenses, Hatten noted that the event at Gingerman Raceway (South Haven, MI) had low attendance and yet there were \$5000 in worker travel expenses. He questioned having 10 paid workers at this event, which seemed high. Lamberth agreed that staffing costs have been an issue in 2011 due to cross-training staff on the new Series Tracker software system and that this issue has been addressed in the 2012 budget. Lamberth also noted that the roadrace director is using the same core group of workers to staff events since it's been very difficult to find additional volunteers. Breckon commented that he was at Gingerman and did not feel that the event was overstaffed and pointed out that a minimum number of workers is required to staff a roadrace, regardless of turnout.

Hatten made the following comments on the financial status of the country and its possible impact(s) on AHRMA:

Currently on the plus side, indicators show that fuel prices are beginning to fall and unemployment is stabilizing. The negative indicators include the longest streak of weak Consumer Confidence on record; Gross Domestic Product has slowed to a crawl and a double-dip recession is a possibility. This has reduced hiring to a near-standstill, with many large companies sitting on record amounts of cash. Only 10% of small businesses expect to hire in the next three months. Real income is stagnant or dropping, which may result in inflation, along with there being continued pressure on discretionary spending. AHRMA's aging demographic is a concern as well.

AHRMA investments had a very disappointing 3rd quarter. The account had a beginning balance of \$222,336 and an ending balance \$200,923, which has resulted in a loss of \$21,413, or 9.6%. Bond funds are down \$5,542, or 9.4% and stocks down \$15,929, or 16.22%.

AHRMA investments for 2011 show a beginning Account Balance of \$214,494 and an ending account balance of \$200,923, which resulted in a loss of \$13,571, or 6.3%.

Hatten advised a continued conservative approach where AHRMA's investments are concerned, with no change recommended for the foreseeable future.

Executive Director's report

Lamberth has reviewed roadracing workers expenses and has consulted with Roadrace Director Cindy Cowell regarding possible reductions, resulting in appropriate changes to the 2012 budget.

Lamberth reviewed the budget-to-actual financial report and noted that AHRMA is \$40,000 ahead of budget for the FYE, as of September 30, 2011. Discussion took place about respective items on the report. Overall, Lamberth is pleased with the financial results for the year and commented that 2011 has been very difficult from a cash flow perspective due to the shifting of the Daytona roadrace to the back of the 2011 schedule as compared to the event being at the start of the season in prior years.

Lamberth reviewed the 2011 event attendance report and noted that Vintage MX and Post Vintage MX are down for all events, but a strong increase in post-entries was seen, likely due to the reduced post-entry rate from 2010 to 2011. Trials and Cross Country turnouts have been comparable to 2010, while Dirt Track attendance this year has been very low overall. Road racing data is hard to compare due to the inclusion of new events in 2011, however, overall road race attendance is up for 2011.

Lamberth advised that AHRMA membership has ranged from between 3900 to 4100 during 2011 and that AHRMA is ahead of budget for memberships. Discussion took

place on sending out a questionnaire to those whose membership has expired in the past two years to determine the reasons they have not renewed their membership. Lamberth will undertake this task and report findings at the first full Board meeting of 2012.

Lamberth and Off-Road Director Guidi reviewed the tentative 2012 VMX and PVMX schedule. It was noted that the total number of events have been reduced from prior years with the goal of increased attendance at each event. Guidi advised that for 2012, the MountainFest events will be replaced with a Vintage-only MX event on a grass track at the same site as the 2011 MountainFest-weekend Cross Country. This change will allow all disciplines for the weekend to be at the same location, which should benefit all events. Road America will not have a Post Vintage MX in 2012 due to the lack of a quality track; VMX, Trials and Cross Country will continue at Road America.

Guidi commented that the E-Z Jim's VMX and PVMX events held September 24-25 in Bourbon, MO, were a great success and very well-run. Consensus is that it will grow into a "must attend" event in the future.

Lamberth advised that the off-road awards banquet will be held in conjunction with Gatorback (Gainesville, FL) off-road national for 2012. The roadrace banquet will be held in conjunction with the Roebling Road event (Bloomington, GA), but a location has yet to be determined.

Lamberth reviewed the tentative 2012 Road Race schedule. Breckon inquired about the decision to not return to the Texas venue for 2012. Lamberth explained that this event was not recommended by the Road Race Director for inclusion in 2012 schedule due to the loss that was incurred at the 2011 event and inadequacies in the facility as it pertained to event administration and scoring.

The 2012 AHRMA Board meetings are scheduled for April in Palmdale, CA; July near Morgantown, WV; and October in Leeds, AL. A more-detailed meeting schedule will be published in Vintage Views and online in the near future.

Lamberth reviewed the 2012 proposed budget. Lamberth advised that he used 2011 pre-entry numbers for road race and vintage/post vintage motocross, and did not factor-in post-entries. This approach effectively results in a slight deflation of entry numbers for the 2012 budget. For budgetary purposes, estimates of membership numbers will be unchanged from 2011, resulting in similar revenues from membership for 2012.

Expenses are expected to be similar to 2011 with adjustments made where needed, based on actual costs experienced during 2011. The road race event costs are the actual costs incurred for 2011, where applicable. Lamberth noted that more entries will be processed through Series Tracker in 2012 which will result in lower bank fees. There will be 10 issues of Vintage Views for 2012 as has been done in the past, with two issues combining two months, once in the beginning of the season and once at the end.

Root moved and Anderson seconded the motion to accept the budget.

Recess at 9:45am.

Call to order at 10:00am in open session.

Open meeting for membership comments

Patti Root commented about the volunteers and the lack of compensation with T-shirts or lunches. Lamberth will work with her to improve this for 2012.

Willink had several comments for the Board. He recommended that any shirts designed for worker should not use the words “Volunteer”, and that a more positive title might be “Race Official” or “Staff”. Willink also voiced concerns about improper roadrace start procedures, as well as the inclusion of Harley-Davidsons in the Thruxton class. He does not oppose Harleys, but is of the opinion that, as the rules are written, H-Ds have a sizeable horsepower and torque advantage. Mork recommended Willink propose rules changes pertaining to this issue to be considered for 2013. Willink brought up the topic of a “Crash Rule” being implemented by AHRMA to help curb dangerous riding. He outlined the procedures and penalties used by other organizations. Janiec stated that the roadrace committees could look at adding this.

Guidi stated that the 2011 National Trials awards could be presented separately from the other off-road awards due to the geographic location of the majority of participants. The Peacocks offered to give out the National awards at their regional awards dinner in Colorado.

Lamberth reviewed the proposed entry rates for 2012. The contract with Series Tracker requires that the online rates be at least 10% less than an entry that is mailed or faxed to the National office. The proposed rates for 2012 are as follows:

	Online	All other (1)	Post entry
Roadrace first class	\$85.00	\$95.00	\$100.00
Roadrace additional classes	\$75.00	\$85.00	\$ 75.00
Roadrace practice	\$120.00	\$135.00	\$120.00
VMX/PVMX first class	\$40.00	\$45.00	\$ 60.00
VMX/PVMX add'l classes	\$25.00	\$30.00	\$ 35.00
Cross Country	\$40.00	\$45.00	\$ 60.00
Trials (2)	\$40.00	\$40.00	\$ 40.00

Dirt Track	\$35.00	\$40.00	\$50.00
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(1) = All other means any entry not utilizing the Series Tracker online system. This is a requirement of the contract

(2) = Trials is not required to be pre-entry.

Hilgenberg made the motion and C. Root seconded to accept the 2012 rate chart with Roadracing Additional Classes post-entry fee increased from \$75.00 to \$90. The vote was 11 to 0 to approve the rate change.

Barber event review

This Board meeting was held the day following AHRMA events at Barber Motorsports Park. Lamberth commented that the off-road events went very well. The weather was excellent and the changes made to both the cross country and motocross tracks were well-received by the membership. Barber staff seeded the motocross area with grass seed after the 2010 event, which made a noticeable improvement; re-seeding is scheduled for this year. The trial had 42 entries, the cross country had 104 entries and the vintage motocross 165 entries. Lamberth was not aware of any injuries during the weekend for any of the off-road events.

Many post-entries swelled the already-heavily-subscribed roadrace until the size of the practice groups exceeded track capacity, resulting in crowded conditions and several incidents. AHRMA will consider limiting the number of entries in the future. One possible method is a requirement that entrants have two prior races with AHRMA during the calendar year (exceptions could be made at the Roadrace Director's discretion. AHRMA may also consider an additional number of practice groups or an additional track practice day, and eliminating the roadrace school at this event.

Due to Barber being part of AHRMA's World Championship roadrace mini-series, there were several international participants, competing in our showcase classes, such as 500 Premier. These classes were not featured in stand-alone races, which did not give them "special" exposure, and hampered the racing with other classes on the track at the same time. This situation, along with other issues caused by the large turnout, led to a discussion of staffing and procedural reviews needed prior to next year.

Barber's two largest events each season are the INDYCAR races and the Vintage Festival, featuring AHRMA competition. They estimated that 59,000 spectators attended this year's Vintage Festival. Plans are underway for more efficient entry into the facility for the large crowds, including off-site parking and shuttles to transport spectators to the track.

It was noted that November 10, 2011 is the deadline for the Trustee Candidate statements for Vintage Views. The following Trustee's terms are expiring: D. Poole and Janiec in the Western region; Root and Hatten in the East.

Janiec called for a recess at 11:34am for lunch.
Janiec reconvened meeting at 12:00pm.

The meeting continued with the review and final vote on 2012 Roadrace rules proposals. See the rules proposal document.

Janiec called for a recess at 1:40pm.
Janiec reconvened at 1:54pm.

The meeting continued with a review and final vote on 2012 Vintage and Post Vintage MX rules proposals. See the rules proposal document.

Janiec called for a recess at 3:10pm.
Janiec reconvened the meeting at 3:21pm.

The meeting continued with a review and final vote on 2012 Trials, Dirt Track, and Cross Country rules proposals. See the rules proposal document.

Call for Committee chairs by Janiec. No changes will be made in the committee chairs in 2012.

Janiec commented on East versus West and/or Roadracing versus Off-Road comments made recently by members and by some members of the Board. Board members must be very careful as to how they present themselves, and should strive to exhibit a commitment to all disciplines and all members of AHRMA.

Janiec called to go into closed session.

Janiec noted that there is currently no written provision in AHRMA's bylaws for an interim or emergency replacement for the Chairman of the Board. Since the formation of AHRMA, no Chairman has ever missed a Board meeting, but should that someday happen, a clear protocol for determining an acting Chairman should be in place. It was suggested that the order of succession in the Executive Committee be adopted for this purpose, with the Chairman being succeeded by the Treasurer, and then the Secretary. It was agreed that this should be included in the bylaws.

Janiec asked that Lamberth and all other non-Board members leave the room so that Lamberth's compensation and performance could be reviewed.

Janiec asked for a motion to adjourn at 4:56pm. Hilgenberg made the motion and C. Root seconded.

The AHRMA Board meeting was adjourned at 4:56pm.