

AHRMA Board Meeting  
March 25, 2013 (First 2013 Board Meeting)  
NOLA Motorsports Park  
Avondale, LA

*NOTE: Unless indicated otherwise, all votes were unanimous. Items marked with an asterisk (\*) are confidential and should not be discussed outside the Board.*

The meeting was called to order at 8:05am by AHRMA's Chairman of the Board, Dave Janiec.

In attendance were Executive Director Dave Lamberth and Trustees Rob Poole, Debbie Poole, Kelly Shane, Matt Hilgenberg, Dave Janiec, Jerry Grakauskas, Carl Anderson, Mark Hatten, Beno Rodi, Fred Guidi and Fred Mork.

Trustee Craig Breckon was unable to attend; Guidi held Breckon's proxy.

The Board welcomed Rodi as the new Eastern region Trustee for the coming term, as well as re-elected and returning Trustees Guidi, Mork and Shane.

Janiec thanked Bob Goodpaster for his many years of service to the AHRMA Board.

**Election of new Executive Committee (EC) officers**

CHAIRMAN: Hatten nominated Janiec, Shane seconded.

No other nominations were received for Chairman of the Board; all voted yes for Janiec, 12-0

TREASURER: Anderson nominated Hatten, Hilgenberg seconded. No other nominations were received for Treasurer; all voted yes for Hatten, 12-0.

SECRETARY: Hatten nominated Anderson, D. Poole seconded. No other nominations were received for Secretary; all voted yes for Anderson, 12-0.

**Approval of Barber minutes**

Hilgenberg moved to approve the minutes of the final 2012 Board of Trustees meeting, held at the Barber Vintage Motorsports Museum, as written, and Grakauskas seconded. Final vote to formally approve the Barber meeting minutes was 12 yes.

**Barber 2013 Roadrace Discussion**

Discussion took place on the 2013 Barber Roadrace entry policy. This policy was reviewed and approved by the Board prior to the NOLA meeting via email and was published on the AHRMA website and in the March issue of Vintage Views.

Hatten commented that the change to requiring only one event to qualify to compete at the 2013 Barber event will be easier for members to meet as compared to the 2012 policy of two events. Janiec commented that the change made in 2012 resulted in a much safer event than was experienced in 2011. Hatten said that he has received feedback from the members who are unhappy about the lack of practice on each race day, but the 2012 program proved that this approach was successful. Hatten noted that even if we wanted to do a short practice session on each race day, the time allowed for the event would not permit it to happen.

Discussion took place on the topic of how exemptions are to be handled in the 2013 policy. Janiec

commented that the wording for this portion of the policy was drafted to make the exemptions clearer to the membership. After discussion, it was determined that the Executive Committee would make the final decision regarding any exemptions to the one-race qualification requirement.

### **Treasurer's Report**

Hatten provided the following information to the Board:

- US Economic Overview
  - Good
    - Stock market reaching new highs.
    - Fed to keep interest rates at current historical lows at least through the end of 2014.
    - Unemployment steady, trending slightly lower.
    - Fuel prices remain below \$4/gallon in most areas.
  - Bad
    - Consumer confidence still shaky.
    - GDP remains very low and sluggish.
    - US political uncertainty; sequester.
    - Worldwide political & economic uncertainty.
- Status of AHRMA Financial Health
  - Passed audit with no outstanding issues
  - ED doing overall excellent job of controlling costs, maximizing cash flow, setting aggressive budget goals and meeting them
  - Treasurer will continue to work with ED to keep close tabs on roadrace event expenses, since this is our largest cost of doing business

Hatten commented that fuel costs continue to be a concern to AHRMA's membership. It is anticipated that fuel costs will drop as 2013 unfolds.

Hatten advised that the AHRMA investments have not been moved from RBC as of this point. This has been discussed by the Executive Committee prior to the NOLA meeting with consensus that it would be wise to hold until the market enters "calmer waters". Hatten does feel that AHRMA should move completely out of bonds when this move is made.

Hatten advised that he feels when the funds are moved from RBC, that they be separated into two (2) different accounts – AHRMA investments and Benevolent Fund investments. Both of these accounts would be within the AHRMA 501(c) 4, and no new 501(c) 3 would be established to accomplish this.

Discussion took place on this topic – all of which was favorable. Mork commented that he was very much in favor of making this change. Janiec discussed the logistics of making this change possible. Grakauskas inquired as to what the mix of investments would be if this change was made and what amount would be established as the Benevolent Fund investments. Hatten commented that he felt \$100,000 would be a good base to start from and that the investment mix would follow the main AHRMA investments.

Consensus was that the amount of the fund should be published in Vintage Views so that the membership will be kept up to date on how the fund is performing. Grakauskas asked what the long-term goal of the Benevolent Fund investments would be; Hatten responded that he felt more discussion on this topic would be required before these items could be finalized.

Hatten made a formal proposal that the RBC funds be split into two funds – AHRMA investments and Benevolent Fund Investments. The total to be deposited into the Benevolent Fund investment account will be determined in the near future and will be voted on by the full Board, likely via email. The investment mix will be handled in the same manner. Mork seconded this motion. The vote was 12 in favor of making this change.

Meeting went into recess at 9:00am.

Meeting reconvened at 9:15am.

### **Executive Director's Report**

Lamberth reviewed the audited financials for the fiscal year ended November 30, 2012. A page-by-page review of the report was done with discussion taking place among the Board on the audit. Lamberth advised that there were no adjustments made by the independent CPA to AHRMA's financial records as of November 30, 2012. Lamberth explained the reports contained within the audit and advised the Board to pay special attention to the notes to the financials as well as the financial information contained in the report.

Lamberth reviewed the financial results as compared to budget for the current fiscal year. The period covered by the report was December 1, 2012 to February 28<sup>th</sup>, 2013. For this period, AHRMA showed a loss of \$5,773, as compared to a budgeted (expected) loss of \$6263. Lamberth advised that cash flow has been very tight so far in 2013 due to the entry policy put in place for the Barber roadrace event in 2012 which resulted in lower entries. The additional cost of the Thursday track rental was also a factor in the reduction in cash flow from the Barber event.

Lamberth reviewed the revised budget for the fiscal year ending November 30, 2013. Due to the many schedule changes that took place after the Barber Board meeting in October 2012, the budget required a complete revision. Discussion took place on the schedule changes that took place for both the roadrace and off-road programs that took place after the original budget was developed.

The revised budget projects a loss of \$11,519 for the fiscal year ending November 30, 2013. Discussion took place on how 2013 will play out from a financial perspective. Lamberth advised that the expense base is the same as in prior years and that the event attendance will determine how AHRMA's financial results will play out in 2013.

Lamberth expressed concern over the possibility of an increase in event insurance costs for 2013, but at this point he has not received any hard cost information from AHRMA's carrier.

Lamberth directed the Board's attention to documents from Karena Bierman on the AHRMA planned giving program. These documents have been reviewed by the Executive Committee prior to the NOLA meeting. Due to the complexity of the documents, Lamberth asked the Board to review the two documents and to advise him by April 30, 2013 of any concerns or changes that the individual Trustees feel need to be made. Lamberth will work with Bierman on any issues that are brought to him. The plan going forward is to have all Trustee input assembled and the final documents reviewed at the July Board meeting in California.

Lamberth reviewed the 2013 attendance for events that have been completed so far in 2013. The Reddick, FL MX turnout was 25 riders below the 2012 Gatorback event, which was expected due to the late cancellation of the 2013 Gatorback event. Dirt Track attendance at Savannah, GA and Ocala, FL was discussed. The turnout at both was better than expected with total attendance coming in at 44 and 41, respectively. The Chester, SC Cross Country attendance was up 24 riders over the 2012 event.

Pre-entry for the NOLA roadrace event was 275 on day one (including practice) and 175 on day two. These attendance numbers are far above the 2012 event which was impacted by a hurricane.

Discussion moved to the health of the respective AHRMA disciplines. The first discipline to be discussed was the dirt track program. Lamberth asked the trustees to touch base with DT Director Donnie Warf to thank him for the efforts he is putting into the AHRMA dirt track program. Warf is faced with the difficult task of securing venues when we are seeing very low turnouts. Anderson pointed out the Dirt Track Rules & Eligibility Committee needs revision to include individuals who are actively attending AHRMA dirt track events. Consensus is that this would be addressed for 2014. Discussion took place on what class changes, if any, need to be made to encourage attendance at the dirt track events. Lamberth will contact Warf to seek his input on this issue.

The Trials program was the next topic of discussion. D. Poole advised that the 2013 trials schedule has added new high-profile venues that should attract attendance. D. Poole commented that she has seen a new interest in individuals being the trialmaster at events, and is that new people are volunteering to take on this role.

The Vintage MX program was the next topic of discussion. R. Poole asked if AHRMA has had any further discussion with the promoter of the Chehalis event. Lamberth advised that the registered letter sent to the promoter was refused and that no contact has been returned by the promoter. National Off-Road Director Guidi advised that none of his calls placed to the promoter were returned. A detailed explanation of the events that led up to the decision not to include Chehalis on the 2013 VMX schedule was published in Vintage Views so that the membership understood what took place with this event.

Guidi led a short discussion of the 2013 VMX and PVMX schedule and outlined some of the new venues that have been added to the schedule. Lamberth explained why the Portland, MI event was dropped from the 2013 schedule. Much effort was made to work with the club to entice them to host the 2013 event, but the club advised that the turnout for the event was just too low for them to continue.

Lamberth advised the Board that 2013 is the last year for the Pre-Modern class to run as an approved support class in PVMX. This will be discussed at the July meeting in California.

Hilgenberg advised that the Vintage MX Rules & Eligibility Committee was planning to update the list of approved shock absorbers in the 2014 Handbook, and asked for input from Board members before the July meeting.

Janiec brought up the topic of the helmet standard that is being applied in off-road and directed Lamberth to work with the Risk Management committee to determine what the current standard of care is and how it relates to the current rule in place in the 2013 AHRMA Handbook.

R. Poole brought up the topic of a 1957 Maico that competed at the March MX in Arizona. He questioned if the machine was legal for the Premier Lightweight class due to the frame and pipe modifications made to the machine. Janiec asked that the VMX rules committee review this machine and work with the member on the final decision.

The topic shifted to the roadrace program. The consensus of the Board is that the 2013 roadrace schedule is possibly the best offered in many years to the membership. The addition of the New Jersey Motorsports Park and the Sonoma Raceway events fills gaps that have been open on the AHRMA schedule for many years. The elimination of some events from the 2013 schedule also was good for the organization. Lamberth expressed concern over the Road America event which has lost money in the recent past.

Anderson brought up the topic of the Daytona roadrace event and how AHRMA will go forward with it. Consensus is that this will be a topic of discussion at the July meeting. Janiec stated that the addition of the Road Racing World Championship series for 2013 should help attendance at Daytona in 2013.

The last discipline to be discussed was the cross country program. Lamberth advised that the 2013 schedule is one of the best offered in many years and anticipates a great season for cross country racers. This was evidenced by the increased attendance at the first Cross Country in Chester, SC.

Meeting went into lunch recess at 11:45am.

Meeting reconvened at 12:30pm.

**Other Business:**

Janiec reminded the Board that the next full board meeting was scheduled for July 22, 2013 in Soda Springs, CA. Hilgenberg advised that the best place to fly into was Reno and that hotels are available in nearby Truckee, CA. Shane advised Lamberth that he would help him arrange the details for the meeting.

Motion made by R. Poole to adjourn. Rodi seconded. 12 votes in favor.

Meeting adjourned at 2:20pm.